



ADR Institute of Ontario

August 25, 12:00pm – 1:30pm | 3 CEE Points

Online Learning Session

This event is ideal for new mediators and students!

MEDIATOR MENTOR

This will be our seventh **Mediator Mentor** session. Designed to help new mediators learn, network and refine their skills, these sessions will be held 4-5 times a year. Each session will be facilitated by a uniquely qualified expert mediator and will cover a specific topic. Come prepared to ask questions, share your own experiences and learn new strategies to add to your conflict management toolkit!

The Business of Mediation

It is becoming virtually impossible to succeed in the Mediation profession without an entrepreneurial spirit. Marketing and business development skills are part and parcel of what makes a successful mediator. This session will explore:

- What it takes to be a good conflict management professional from a business development perspective
- A framework for building your practice with actionable steps
- Strategies for effective networking
- How to balance work and life as a business owner

Marc Bhalla (he/him) [biracial] is a mediator, arbitrator + trainer who specializes in conflict management + dispute resolution. He has been affiliated with Elia associates professional corporation, barristers + solicitors since 2002. Marc is based in Toronto, Canada and he practices online. Read more about Marc at: <https://456dr.ca/about>



Mentor:

Marc Bhalla

LL.M. (DR), CCI (Hon's)
C.Med, Q.Arb, MCI Arb

Mediator & Arbitrator

Attend Online!

Member \$35

Non-Member \$55

Register: <http://www.adr-ontario.ca/mediatormentor7>

* +HST on all rates. Cancellation Policy: If you are unable to attend, your registration is fully transferable to another person in your organization. If you must cancel, notice must be received in writing before August 13, 2021. No refunds after August 13, 2021. Sessions, speakers and times are subject to change. Registrations are tentative until August 24, 2021. Should ADRIO need to cancel this event, you will receive a full refund. Once payment has been processed, this policy applies under all circumstances.